

FLORIDA FOREIGN TRADE ASSOCIATION

Phone: (786) 546-6437 | (305) 471-0737 | Email: tradeusa@ffta.com | info@ffta.com | events@ffta.com | marketing@ffta.com | www.ffta.com

TRADE-USA

Business Opportunities for U.S. Manufacturers, Exporters, Importers, Wholesalers and Distributors

Qualified Face-to-Face Business Matchmaking Appointment at NO COST scheduled:

Millennia Atlantic University (MAU) - 3801 NW 97th Ave, Doral, FL 33178 (FREE PARKING)

Monday, June 10, 2024 from 2:00 PM to 4:30 PM

Wednesday, June 12, 2024 from 9:00 AM to 4:30 PM

YOU MUST QUALIFY AND REGISTER IN ADVANCE TO SCHEDULE YOUR APPOINTMENT WITH DOMINICAN REPUBLIC COMPANIES

XXVI Incoming Trade Mission from Dominican Republic to Florida

JUNE 9 – 13, 2024

Company	UNITRADE, SRL R.J. SOLUCIONES B2B REGISTRATION LINK: https://go.oncehub.com/UNITRADE-RJSOLUCIONES Rómulo Betancourt No. 541. Renacimiento Santo Domingo, Dominican Republic
Contact/Representatives	Juan Rafael Reyes Guzman, President Ramón Nuridis Sierra Montero, Service Engineer
Objective of participation	Seeking to BUY: <ul style="list-style-type: none">✚ UNITRADE: Metal Structures for Photovoltaics Panels Installation. Solar Inverters manufactured in the USA. Residential and Commercial Electric Meters. Any other commercial Renewable Energy Products, Batteries, UPS (Uninterruptible Power Supply), Products utilized in Data Centers and for Network Infrastructure (controls, terminals, accessories, battery systems, cartridges)✚ RJ SOLUCIONES: Car and Truck Batteries and Tires manufactured in the USA, most recognized American brand name Lubricants.✚ Interested in Investments and/or Acquisitions and/or Joint Venture Opportunities within the renewable energy/technology sector.
Type of Business	Importer, Distributor, Mechanical Installation, Engineering & Maintenance, Technology
Size of Company	50 - 249 employees
Year Established	1991
Description of Company and Products they represent	UNITRADE, SRL (https://unitrade.do) established in 1991, specializes on the installation, configuration, and maintenance of commercial renewable energy solutions. The company stands as a pioneer in technology, specializing in the design, development, and installation of electrical projects, technical flooring, and mini data centers. UNITRADE is an authorized representative of Eaton Products. They import UPS systems, Battery Systems, Solar Panels and related accessories. Additionally, it operates a subsidiary in Puerto Rico, PROQUIP (https://proquipcorp.com). RJ SOLUCIONES (https://www.rjsoluciones.do) is a leader in distributing automobiles batteries, lubricants, liquids, and other accessories.
Type of Customers	Commercial Entities (Hospitals, Banks, Consulates, Universities, Communications Companies, Manufacturers, Retailers among others)

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Company

J Y C SCALE AND EQUIPMENT

B2B REGISTRATION LINK:

<https://go.oncehub.com/JyC Scale and Equipment>

Prolongación Duarte 108

Haina, Dominican Republic

Contact/Representative

Cristian Antonio Mieses, General Manager

Cristobal Mieses, President

Objective of Participation

Seeking to BUY:

- ✚ New or Refurbished Supermarket Meat & Deli Equipment & Parts and Freezers including meat grinders, meat slicers, meat cutters, bone saws, meat chopper slicers, meat tenderizers, deli meat slicers, scales.
- ✚ Commercial & Residential Garage Door Openers
- ✚ New or Refurbished Residential and Commercial Air Conditioners
- ✚ New or Refurbished Industrial, Commercial, Countertop, Standing Freezers
- ✚ Video Security Systems
- ✚ Interested in Representing Brands/Products

Type of Business

Importer & Distributor & Service

Size of Company

10-49 employees

Year Established

2017

Description of Company and Products they represent

J y C Scale and Equipment is a wholesaler and distributor of supermarket deli equipment. The company also sells and installs commercial and residential electric garage door openers and video security systems

Type of Customers

Companies and Individuals in all sectors, supermarkets.

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Company	RESINAS PLASTICAS DEL NORTE / PLASTINOR B2B REGISTRATION LINK: https://go.oncehub.com/PLASTINOR-RESINAS PLASTICAS
	Calle D No. 5 Zona Industrial Herrera Santo Domingo, Dominican Republic
Contact/Representatives	Ruth Perez, Purchasing Manager Martha Vasquez, General Manager
Objective of participation	Seeking to BUY: <ul style="list-style-type: none">✚ Raw Material for Plastic Manufacturers: Resins, Masterbatch, and Components✚ Equipment for Plastic Manufacturers
Type of Business	Importer - Distributor
Size of Company	10 - 49 employees
Year Established	1992
Description of Company and Products they represent	Resinas Plasticas del Norte & Plastinor is an importer and wholesale distributor of resins, masterbatches and components. The company is interested in meeting with suppliers of raw material for all type of plastic manufacturers.
Type of Customers	Manufacturing companies

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Company	PARQUE CEMENTERIO DESCANSO ETERNO B2B REGISTRATION LINK: https://go.oncehub.com/PARQUE_DESCANSO_ETERNO Carretera Mella Km. 4 Higüey, Dominican Republic
Contact/Representative	Lorenzo Berroa Hernandez, President Juan B. Berroa, Manager
Objective of Participation	Seeking to BUY: <ul style="list-style-type: none">✚ Outdoor burial flooring: Artificial Grass Turf✚ Uniforms for Security Officers & Accessories✚ Walkthrough Metal Detector Security Equipment✚ Hand-Held Concealed Weapons Detectors✚ Gun Metal Detectors✚ Umbrellas
Type of Business	Cemetery - Funeral Services
Size of Company	10-49 employees
Year Established	2012
Description of Company and Products they represent	Parque Cementerio Descanso Eterno offers graveyard lot sales for funerals, Sales of tombstones, flower arrangements, funeral services in general.
Type of Customers	General Public

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Company	MAR DE LAS FLORES, SRL B2B REGISTRATION LINK: https://go.oncehub.com/MAR_DE_LAS_FLORES Parque Empresarial Bavaro Ave Estados Unidos, Local 210 Bavaro, Dominican Republic
Contact/Representatives	Daniel Cordero Guerrero Rufino Cordero Guerrero
Objective of participation	Seeking to MEET WITH:  Real Estate Companies to establish Alliances for Mutual Support with the following projects: <ul style="list-style-type: none">✓ Atalia Green City 190 Villas✓ Daos Suites y Villas 300✓ Mystiq Bay 80 Apartments✓ Mystiq Cuesta Hermosa Ven Santo Domingo 40 Single Family Homes✓ Mirada Ambar Punta Cana 80 Villas✓ Mirada Bay Samana 140 Units Mar de las Flores https://morada.do/
Type of Business	Real Estate
Size of Company	10 - 49 employees
Year Established	2010
Description of Company and Products they represent	Mar de las Flores is a Real Estate and Developer in projects located in Bavaro, Santo Domingo and Samana Region since 2010.
Type of Customers	General Public

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Company	JANOC INVESTMENTS B2B REGISTRATION LINK: https://go.oncehub.com/JANOC_INVESTMENTS
	Bavaro, Playa Turquesa LC-105 Dominican Republic
Contact/Representatives	Alexander Mikheev Yaroslav Mikheev Venera Gafurova
Objective of participation	Seeking to MEET WITH: <ul style="list-style-type: none"> Investors – Investments Opportunities in Florida Investors – Investments Opportunities in DR (Partnership) Interested in Dunkin Donuts Franchise Interested in Supermarkets Franchise
Type of Business	Real Estate
Size of Company	1 - 9 employees
Year Established	2019
Description of Company and Products they represent	Janoc Investments is a Real Estate and Franchiser company in Dominican Republic.
Type of Customers	General Public

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Company	CARGOTECH VN B2B REGISTRATION LINK: https://go.oncehub.com/CARGOTECH_VN Calle Justo Castellano Diaz # 23, El Millón Distrito Nacional Santo Domingo, Dominican Republic
Contact/Representatives	Jorge Francisco Daniel Nivar
Objective of participation	Seeking to MEET WITH:  Companies and Individuals interested in establishing Strategic Alliances and/or Being a Representative of a US Company in DR. Cargotec is a one-stop shop offering comprehensive services including customs, logistics, warehousing, legal, accounting and staffing services, creating/incorporating companies.
Type of Business	Logistics, Invoice Factoring, Collections, Staffing, Accounting & Legal Services
Size of Company	10 - 49 employees
Year Established	2014
Description of Company and Products they represent	Cargotech VN stands as a leading company offering an extensive array of services, ranging from customs clearance with over 9,000+ transactions, to warehousing and logistics solutions. With a track record of assisting in the incorporation of over 120 companies and providing staffing services for over 200 individuals. The company boasts expertise in accounting, taxation, and legal services. Cargotec is keen on engaging with potential partners and customers to expand its loyal customer base further.
Type of Customers	General Public, Manufacturing Companies, Importers, Exporters.

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Company	CASA R2 SRL B2B REGISTRATION LINK: https://go.oncehub.com/CASA_R2 Carretera Moca Salcedo, Km 4 ½ # 84 Las Lagunas, Moca, Dominican Republic.
Contact/Representative	Ana Frannolia Polanco Camacho, Admin Manager Ramon Manuel Perez Nunez, President
Objective of Participation	Seeking to BUY: <ul style="list-style-type: none">✚ Food Products & Supermarket Items: Juices, Cookies, Candies, Chocolates, Snacks in general Canned Food: Sardines, Tuna, Vegetables, Corn. and any other dry food product.✚ Produce Items
Type of Business	Importer & Distributor
Size of Company	10 – 49 employees
Year Established	2012
Description of Company and Products they represent	Casa R2 is a wholesaler and distributor of food products, dry and perishables, deli, produce, daily essentials as well as household items. The company imports and sells a wide range of products to cater to the needs of its customers.
Type of Customers	Retailers & General Public

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Company	DOMEX EXPRESO, SRL B2B REGISTRATION LINK: https://go.oncehub.com/DOMEX_EXPRESO Calle Plaza La Trinitaria No. 04 El Millon Santo Domingo, Dominican Republic
Contact/Representatives	Maria Roldan, Director of Business Development
Objective of participation	Seeking to MEET WITH:  Companies and Individuals including importers, exporters, and those involved in logistics, who are interested in courier services and logistics services to and from the DR. Interested in establishing potential partnership opportunities.
Type of Business	Logistics, Importer, Transportation Solutions Services
Size of Company	250 - 1000 employees
Year Established	1994
Description of Company and Products they represent	Grupo Domex was founded in 1994 under the name Domicilio Expreso, Nacional S.A. providing courier services for companies and industries across the Dominican Republic. In 2007, the company grow into Grupo Domex to accommodate its expanding business and diversified services, which now include cargo logistics, courier services, import and distribution services by air, sea and ground throughout the nation and worldwide.
Type of Customers	General Public, Manufacturing Companies, Importers, Exporters.

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Company	AUTO DISTRIBUIDORA PERDOMO SILVESTRE B2B REGISTRATION LINK: https://go.oncehub.com/Auto_Distribuidora_Perdomo_Silvestre Avenida Isabel Aguiar No. 82, Herrera Santo Domingo Oeste, Dominican Republic
Contact/Representative	William Perdomo July Amado Saldaña Mateo
Objective of Participation	Seeking to BUY:  NEW Automobile Parts: Genuine OEM – Original Equipment Manufacturer and Aftermarket Parts. Brands: Toyota, Honda, Mitsubishi, Nissan, Hyundai, Kia, Ford, Chevrolet: BODYWORK: Bumpers, Car Bonnet, Fenders, Headlights. Rear Lights: Taillights, Brake Lights, Reversing Lights, Turn Signals MECHANICAL PARTS: Shock Absorbers, Engines & Parts, Bushings, Rack and Pinion Steering System. RADIATORS, TIRES (NEW).
Type of Business	Distributor of Automobiles Parts
Size of Company	1-9 employees
Year Established	2001
Description of Company and Products they represent	Auto Distribuidora Perdomo Silvestre sells new and refurbished/used automobiles parts.
Type of Customers	General Public

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JUNE 9 – 13, 2024

Company	GRUPO PERALMAR B2B REGISTRATION LINK: https://go.oncehub.com/GRUPO_PERALMAR Ave. Lope de Vega No.13 Progreso Business, No. 110, Ensanche Naco Santo Domingo, Dominican Republic
Contact/Representative	Rafael de Jesus Estrella Portorreal, Commercial Manager
Objective of participation	Seeking to Meet with:  Companies and Individuals interested in logistics and transportation services and/or logistics partners. Grupo Peralmar established in 2011, the company is a globally operating logistics and transportation provider, offering comprehensive solutions via air, sea, and ground delivering exceptional, tailored services to meet the needs of each client. As evidence of their commitment to quality and security, the company holds BASC certification.
Type of Business	Service – Logistics & Cargo Transportation
Size of Company	10-49 Employees
Description of Company and Products they represent	Grupo Peralmar provides solutions to import, export and cargo logistics solutions. Supply Chain service provider since 2011 with BASC (Business Alliance for Secure Commerce) Certification offering transportation via air, maritime, ground worldwide. Provides Customs Clearance, Warehousing and Distribution.
Type of Customers	Individuals, Companies, General Public

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Company	SASTRERIA LAVANDERIA ANGELO SRL B2B REGISTRATION LINK: https://go.oncehub.com/SASTRERIA_LAVANDERIA_ANGELO Carretera Duarte #36 El Pino La Vega, Dominican Republic
Contact/Representative	Angelo Miguel Aracena Nuñez, President & Owner
Objective of participation	Seeking to BUY: <ul style="list-style-type: none">✚ Commercial Laundry Equipment & Pressing/Ironing & Steamers (very interested in industrial ironing for bedding and tablecloths)✚ Commercial Laundry Supplies: Stain Remover Chemicals for grease, ink, wine, etc. Detergents, Softeners, and Disinfectants for Industrial Dry Cleaning and Laundromat.✚ Industrial and Professional Heavy Duty Sewing Machines, Parts, and Accessories✚ Garment Supplies: Thread, Zippers, Needles, Fabrics, Lycra
Type of Business	Manufacturer & Service
Size of Company	50-249 Employees
Description of Company and Products they represent	Sastreria y Lavanderia Angelo since 2011 specializes in providing the best quality service of laundry, dry cleaning and tailoring and repairs. The company manufactures clothing, and provides dry cleaning to hospitals, restaurants, institutions and individuals.
Type of Customers	Hospitals, Restaurants, Corporations, General Public

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Company	YOHANNA COLUMNNA INVESTMENTS B2B REGISTRATION LINK: https://go.oncehub.com/YOHANNACOLUMNNAINVESTMENTS C/8 Oeste Esquina Los Cerezos Buena Vista Norte, La Romana
Contact/Representative	Yohanna Columnna, Owner & President Joaquin Pimentel, Commercial Manager
Objective of participation	Seeking to Meet with: <ul style="list-style-type: none">✚ Individuals & Companies & Groups interested in:<ul style="list-style-type: none">○ Investments in Dominican Republic Real Estate ocused on Luxury and Affordable Single Homes, Apartments, Land, Hotels, Offices, Commercial Properties.○ Finding properties administrators in DR○ Establishing partnerships for mutual support and alliances.✚ In addition, they have ideal locations for Filming and Video Productions, Weddings, Bachelor Parties, Graduations, Golf Tournaments, Birthday Celebrations, and various other events. YOHANNA COLUMNNA INVESTMENTS https://www.yohannacolumnnainvestments.com/ Offers comprehensive consulting, administrative, and advisory services in the real estate, tourism, and legal sectors in the DR and internationally. The company specializes in facilitating real estate sales and rentals, and also provides coordination, and advice for boat rentals. Houses for Video Filming and/or Video Productions in Casa de Campo, Samana, Cabrera, Punta Cana and Cap Cana.
Type of Business	Service – Real Estate - Tourism
Size of Company	1-9 Employees
Description of Company and Products they represent	<u>YOHANNA COLUMNNA INVESTMENTS</u> is a multifaceted real estate, development, and investment firm actively pursuing opportunities to broaden its service portfolio, establish strategic alliances, and attract investment partners. The company specializes in the sale, rental, and management of various luxury and affordable properties, encompassing single homes, apartments, commercial real estate, and land. Additionally, they offer legal services and consultancy for groups considering hosting events in hotels, resorts, and similar venues.
Type of Customers	Individuals, Companies, Groups, General Public

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Company	HIT PUERTO RIO HAINA B2B LINK: https://go.oncehub.com/HIT_PUERTO_RIO_HAINA Km 13 ½ Carretera Sánchez, edificio navieros 3er piso Dominican Republic
Contact/Representative	Cristian Peralta
Objective of participation	Seeking TO MEET WITH:  Importers, Exporters, Freight Forwarders, Shipping Lines, NVOCC
Type of Business	Port Services
Size of Company	1000+ Employees
Year Established	1953
Description of Company and Products they represent	HIT Puerto Rio Haina , is one of the primary ports in the Dominican Republic is known for its over 70 years of cargo operations. Port of Haina River is ISO certified logistics Hub with a modern free zone, features a dedicated area for refrigerated cargo, and exceptional scanning cargo container system.